

Upfront

Welcome to our new-look PORTAL magazine.

It is now December and timely to reflect on the past year. As the chief executive of Port Taranaki, I take considerable satisfaction in the company's performance, which was delivered by the hard work and expertise of our 130 staff.

One of the most pleasing results was in safety with the reduction to just one lost time injury of three days in the year. I know that financially we set records but when it comes to our people and their safety that has to take precedence over everything else. We'll continue to strive to improve on our already excellent health and safety record. Under the leadership of our new

Head of HR and Safety, Delys Tansley, I'm confident we will continue to get even better.

In the year ending June 30, 2014, dividends to our shareholder, the Taranaki Regional Council, were up 25%, total trade volumes were up by 21%, and vessel arrivals were up 32%. That didn't happen by accident and I want to thank our customers for making it possible. Your support is at the heart of continued growth and development at Port Taranaki.

Some of you will be aware that Port Taranaki is the new principal sponsor of the Taranaki rugby team. We have been a long-time supporter of the Taranaki ITM Cup team, as we believe we share a similar commitment to excellence. Naturally, we were delighted when they finished the 2014 season as the country's top provincial rugby side. We know that didn't happen by accident and we are proud to be their principal sponsor for the next three years.

Have a great Christmas and New Year and stay safe.



Roy Weaver
Chief Executive

our people

A big welcome to Delys Tansley

The first thing you notice about Delys (pronounced Dallas) is the unusual spelling of her first name.

"I was the fourth child, born in Rotorua. When we came home from the hospital, I was still unnamed, but as I understand it, my mother heard a Welsh singer being interviewed on the radio. So that was it, I was named."

Delys has an impressive CV. It includes a couple of degrees, including an MBA, and has worked with some big organisations including Turners & Growers, Orica, central government, local government, and the energy sector among others.

Her move to Port Taranaki was prompted by a consultancy firm tapping her on the shoulder.

"I'd done some work for Golden Bay Cement, who had an office next to the Port of Auckland and I had often wondered what it would be like to work in the port industry. I find the whole field of logistics quite interesting, especially the issue of safety.

Port Taranaki is relatively small compared with some of the companies I've worked in. I am really enjoying being part of a smaller team.

Also, I'd been working in Auckland for some years and a move to the regions has helped put my work-life balance back."

Safety is a big part of her work, and Delys is bringing in a new initiative called Fresh Eyes for 2015. "I'm not saying anything is wrong, I'm just saying let's have another look."

She points out change was already happening at the Port before her mid-August arrival. A recent major hazard facilities review came up with 19 recommendations, safety reporting is under the microscope and we need to look at continuous improvement for operational excellence. "It's about taking tiny steps forward continuously," says Delys. "We need to ask better questions."

Some people stats

People often think of ports as male dominated and very traditional but here are some interesting stats:

- Approximately 20% of our total staff are women
- 33% of our management/supervisory roles are held by women
- 2 women are in marine roles - 1 Launch Master and 1 training in Marine Services
- 1 woman engineer

Regardless of gender, we are very supportive of flexible work arrangements and personal development which is attracting some amazing talent into our midst with a number of highly talented new recruits in the last 12 months bringing fresh eyes to our business.



Safety is everyone's job

"Using real-time technology is making risk management more effective at Port Taranaki," says Head of Safety & HR, Delys Tansley.

"Our new system makes it easy for everyone to report and to see what actions are being taken which encourages everyone to get involved," Delys says.

"From that we can implement better actions because we're getting better information. The information is given to us in real time and when something significant is logged into the system, we can act upon it immediately."



Ensuring all staff have log-on access to the system means everyone can log a report, but it need not be a concern. "Obviously we want staff to report any safety concerns or incidents, but it could also be a suggestion, or an endorsement of a positive action by another staff member."

We're encouraging everyone to do this and in that way we can detect trends, and it's risk-based which fits in with the new legislation.

It's about changing the perception that safety is something the safety department does. Safety is something we all do. Safety needs to

be part of what we do and how we do it, every hour of every day that we work."

Tara Stephens has been leading the new programme, which was introduced in August just before Delys arrived.

Port News Brief

OFFSHORE

"Offshore" is a word often used around Port Taranaki. That might seem obvious, but the reality is the activities of the companies who we're exploring, drilling or producing from offshore fields last year are as demanding as they are rewarding.

Much of the recent growth can be attributed to the government creating the Block Offer programme. This programme presents opportunities for exploring offshore in unexplored virgin territory, explains Guy Roper, the Port's commercial manager.

"Those block offers, which will continue in 2015, deal with a lot of offshore unexplored virgin territory.

The successful companies obviously need the support of an offshore service sector during the life cycle of their programme and our part in that is to present port facilities, that support our customers in various ways, 24/7."

While the offshore sector is not quite as busy this year, it resonates across all of the four key strategies where we must meet customers' needs with the highest safety standards and can deploy our highly skilled marine and operations work force.

"We also see this as a growth option for our available property, particularly the eastern reclamation area. We are envisaging how our berths will look in 10 years' time and the way in which we incorporate a world-class offshore base. Ports are a gateway and there is no doubt that Port Taranaki is a critical link for New Zealand's offshore sector."

LOGS

Pretty much every one of us would have noticed the big trucks packed with logs on Taranaki's roads. We assume they'll be headed for Port Taranaki, where they'll be shipped out to somewhere overseas, probably China. And most of the time we'd be right.



Power Station Demolition Update

Power station demolition is progressing well with the last of the five large reinforced concrete plinths demolished.

(See photo). The first shipment of 6,000 tonnes of ferrous scrap was sold to Macaulay Metals and loaded onto the 'MV Great Morning' on 10-12 October. A further 2,000 tonnes was sold to Sims Pacific Metals shipping to their smelter in Auckland.

A total of 402 tonnes of non-ferrous scrap has been sold to various scrap dealers to date. Most of the five boilers have been demolished with the Boiler House building demolition scheduled to commence early

December with the arrival of a 550 tonne capacity crane.



Portal has been published three times a year since 2002. The format has been largely unchanged over that time. We thought it was time to mix it up a little, change the style, and bring it up to date in a number of areas. Your feedback is welcome. Email Clare Rose on crose@porttaranaki.co.nz

Did you know?

- * That the demolition of the power station will create 25,000 tonnes of scrap steel, enough to fill eight cargo holds on handy sized bulk ships at Port Taranaki.
- * The 5.51m tonnes of cargo handled by Port Taranaki in 2013/14 was the second highest on record, following the 5.95m tonnes recorded at the peak of the Maui field production in the late 1990's.

- * The Port Taranaki Centre (PTC) was built on the former Otaka Pa site, home of the Ngati Te Whiti hapu. Some of the treasured stones from this historical site are presented under protected glass in the PTC reception area.
- * Port Taranaki is the first port in New Zealand to introduce random drug and alcohol testing for all visitors to port operational areas. Last year the port had over 500 separate commercial entities and organisations and many thousands of individuals working in the port area.

The Blue Water highway



cruise ship rated 5-star luxury, on 7 December 2014 will see our region again reach an international audience.

The gom vessel last visited Taranaki in February 2013, and while considerably smaller than the MS Volendam in December 2011, it keeps our regional links to this growing industry open.

Cruise NZ forecasts the number of passengers visiting New Zealand will rise from 69,300 in 2013/14 to 83,200 in

2015/16. This year the sector will contribute \$373.4 million and support almost 7,000 jobs nationwide.

New operators will be looking for boutique experiences to differentiate their product offering. With the average demographic of a cruise passenger well aligned to Taranaki's tourism product portfolio, this sector holds strong potential.

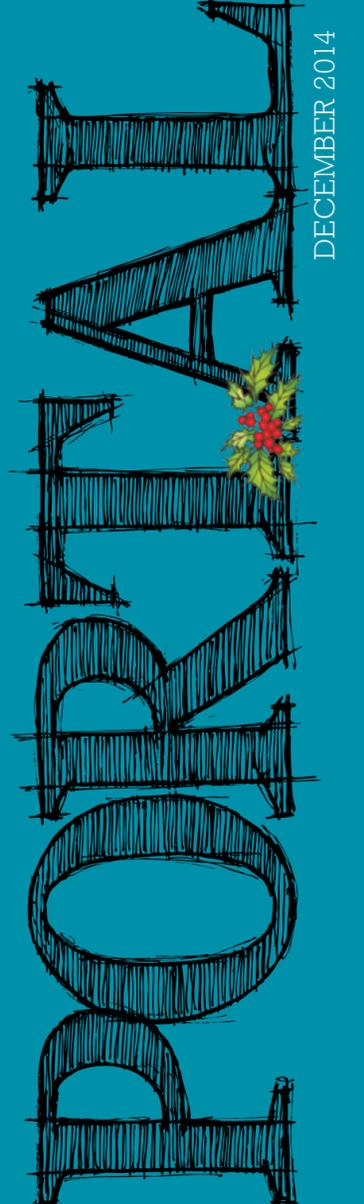
As Taranaki's regional development agency, Venture Taranaki continues to leverage opportunities to connect our region, its industries and its people with the world, underpinned with a mission of growing Taranaki's economy. To find out more about Venture Taranaki visit www.taranaki.info.



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Taken from the Port Taranaki Centre
"After the Hail"
5 November 2014

Olaf Wahlen

New pilot Olaf Wahlen was born in Berlin and raised in a small town near Hamburg. Olaf was at sea for 13 years and worked for Hapag LLOYD before moving to New Zealand. He settled in New Plymouth with his wife Ingrid and commuted to Wellington where he worked on the Bluebridge Cook Strait Ferries.



Olaf, a keen surfer and wind surfer, chose New Zealand and then Taranaki because of our well-known surf breaks and lifestyle. His family, which now includes their small son Max, 2, enjoy the relaxed pace of life and take advantage of all that Taranaki has to offer. Max may well follow in his father's footsteps, as Olaf's great-grandfather was a pilot for Port of Hamburg.

Olaf has recently passed pilotage grades and is now a grade 3 pilot, which is a restricted pilot licence. Olaf enjoys working for Port Taranaki and says it is the best job he has ever had! He enjoys the variety of the role, especially the challenges and dynamics of ship handling and port operations.

Welcome Olaf!

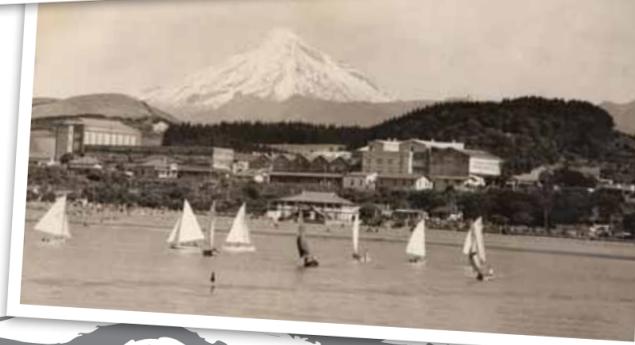


New Plymouth Yacht Club

The New Plymouth Yacht club celebrated their 75th Jubilee over Labour weekend.

There was a great turnout with over 200 registrations and three days of functions and sailing. The club is still very strong with a good fleet of juniors and some of the best facilities in the country. It was great to catch up with past members and share stories of sailing in a very unique, if sometimes rough, environment.

Wayne Holdt
RSO Central Region
Yachting New Zealand



Olivia Eaton

Olivia Eaton, who has been competing in Surf Life Saving events since she was 9, is a World Champion!

With a list of past achievements too numerous to mention, her most recent triumphs are worth boasting about.

Olivia competed at the World Surf Life Saving Championships in France in September and blew the other competitors out of the water!

World Champs Results

- 1st Women Youth Beach Flags (World Champion)
- 1st Women Youth Sprint Relay
- 2nd Women Youth Beach Sprints
- 3rd Women Youth Taplin Relay

Club World Champs

- 1st Women Youth Beach Sprints (World Champion)
- 2nd Women Youth Beach Flags
- 2nd Open Women Beach Relay

Olivia is now focusing on training for the New Zealand Surf Life Saving Nationals in March 2015 and the Australian Surf Life Saving Championships in April 2015.

Port Taranaki has been a proud sponsor of Olivia and wishes her all the best for the coming season.



TRFU

Twelve months is a long time in business, as it is on the sports field - just ask the All Blacks.

The past 12 months have seen both Port Taranaki and Taranaki rugby at the top of their game. Tenderlink Taranaki won the ITM Cup team with some remarkable results, and both of us have had a year of records.

For the port, we had record revenue, record activity and record health and safety



outcomes. For the Taranaki ITM team; they were the champion New Zealand provincial team for the first time in their history.



Port Taranaki's name to take pride of place on the front of the amber-and-black jersey?

"Our name has been on the back of the Taranaki strip for the last six years," Port Chief Executive, Roy Weaver, said. "At Port Taranaki our team is also committed to making a real difference in Taranaki."

"Hard work, the development of skills, adaptability, technical know-how and courage are all required for success in business, just as they are for Taranaki's leading professional sports team."

"We're pleased and proud to become the principal sponsor for the Taranaki ITM Cup team."

So what could be more natural, or fitting, than for

our community

Sharing a vision

Kurt Aldam has seen more than a few changes at the port in the last few decades, but as the executive general manager of Programmed Marine, he knows there's more to come.

Programmed Marine specialises in offshore manning and recruitment and has approximately 270 staff deployed. "We also provide stevedoring and warehouse management. Essentially, we're logistics and manning, catering for the oil and gas industry," says Kurt.

He's well aware of the Port's new 10-year strategic plan, which emphasises the need for it to be aware of its customers' needs. Kurt says from Programmed Marine's point of view, that's already well established.

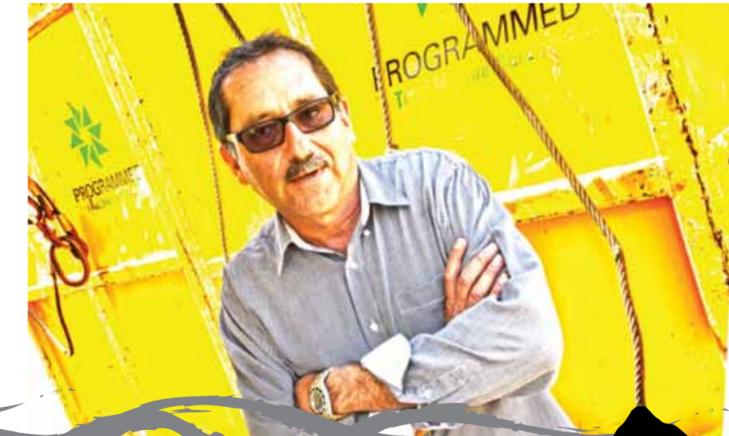
"We've had a very good longstanding relationship with the Port, and that will continue. We see them as an integral part of our daily business, we work very closely together."

As part of the on-going and open dialogue we share our wish list, as I'm sure everyone does. For us, that would include a purpose-built supply boat area that we can supply to our clients.

Whilst this is still at the concept stage, by being aware of each others' needs and future plans we are likely to achieve an acceptable outcome," he says.

"We see this as a Port which is heavily servicing the oil and gas industry and we'd like to grow some of the infrastructure around that with the port to make it a more rounded service for our customers as well."

Programmed Marine has 11 employees who work in their busy office at the port with Kurt having worked there since 2004. He says changes are inevitable as Port



Taranaki develops and continues to reinvent itself.

"It's become a fully-functioning port with good ACC standards and provides a safe environment for us to work in. Safety for us is an imperative too. We live by a "Zero Harm" motto," says Kurt, pulling back his jacket to show the logo emblazoned on his shirt.

"It's one of our goals and we work hard to achieve that, like the port company." And that's the point. With Programmed Marine working within the Port's infrastructure, sharing a vision is critical.

The New Plymouth company is part of Programmed, an Australasian-wide company with more than 11,000 employees on the ground - or on the water - at any given time.

our customers

Shaping the Port's future

In the 14 months since he started work as the Port's Commercial manager, Guy Roper has lead the formation of a new 10-year strategic plan to take Port Taranaki forward into the future.

"Updating the Port's strategic position was vital. We needed to distill the business drivers and project what we will face over the next ten years," he says.

Once that was identified, it was a case of working out what was required.

The strategy, which was finalised in August, provides the foundations to deliver our vision "to make a real difference to the Taranaki economy".

"Taranaki residents have a valuable entity in the port with a skilled team ready to grow and utilise what we've got in partnership with our customers."

"We are world-class in many areas most notably at the Newton King Tanker Terminal and believe a continuous improvement focus can raise the bar across all facilities."

Establishing four strategic themes underpins the Port's priorities for success. They are:



"The messages are simple," says Guy. "We want all port stakeholders to learn more and question us on how these strategies improve our customer service."

We are confident that as we put specific initiatives in place all Taranaki businesses will see benefit from us adapting to their ever changing needs."

SAVE THE DATE



ITU New Plymouth Sprint Triathlon 2015

Port Taranaki is proud to host this international event on Sunday 22 March 2015 at Ngamotu Beach and environs.

It is an opportunity for the port to be showcased internationally through the media and for international visitors to experience Taranaki - like no other.